

AccXite

COMPARE US TO YOUR CURRENT SERVICE PROVIDER

AccXite	Without AccXite	Comparison 1	Comparison 2
<p>We provide clear fee quotes so that you know how much you will pay upfront.</p> <p>If the project scope changes and we need to increase the fee, we will get your permission before proceeding.</p> <p>Simply put, there will be no surprise fees.</p>	<p>At the start of the engagement, you might be unsure how much a service would cost.</p> <p>You might get a surprise fee and a justification that the fee was based on an hourly rate.</p>		
<p>We work with you to come to a service solution that will be accommodating your service needs and budgets.</p> <p>We can do this because we work from a set price menu.</p>	<p>They might try to sell all the services they offer irrespective of whether you need them or can afford them.</p>		
<p>One of the price options we provide is performance based fees option.</p> <p>Under this arrangement, if we don't help you achieve your goals, we don't get paid.</p>	<p>There will be no performance based fees option.</p>		
<p>We will keep you updated on the progress of your project at least on a fortnight basis.</p>	<p>Sometimes you hear nothing for months.</p>		
<p>We understand and specialise in your</p>	<p>They might not appreciate</p>		

Tel: +61 3 9098 8606 | Fax: +61 3 9098 8607 | www.accxite.com.au

Level 40, 140 William Street | Melbourne | VIC 3000 | Australia

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industry. Therefore we can understand you better.	the uniqueness of your industry.		
Subject to all the appropriate information having been received from you and other third parties, we will provide your draft Annual Accounts within four weeks. If not, we will charge you only 50% of the fees quoted.	They will provide no guarantee and none will give you a cash back guarantee.		
According to our service guarantee, if we fail on any of our service guarantees , we will charge you only 50% of the fees quoted.	There will be no guarantees provided.		
We keep our knowledge in the industry up-to-date and we ensure we are well aware of the changes in tax and accounting regulations	They may have no commitment to continuous learning.		
We are more than happy to come and see you at a place convenient to you , if you don't want to meet us at our offices.	They expect you to meet them at their office.		
You will need to explain your issues only once to your account manager. There is no need for you to tell your story again and again to all the staff involved in the project.	You will need to talk about your issues many times including a partner, a manager and a staff to get your message across.		
Your account manager will be a knowledgeable professional and not someone from "admin".	You might deal with people who have no idea about what you are talking about.		
You will have your account manager's mobile number and you can reach them any time.	They might be unreachable when required		
Your account manager will work with you to solve all your issues, so you can relax knowing all matters will be sorted out for	They will do no or minimum work, unless you call them.		

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you.			
We are proactive and ensure we will provide you alerts and notifications on time so that you can plan your matters with foresight.	You will receive advice only if you ask for it.		
According to our service guarantee, you are guaranteed prompt telephone, email and letter replies.	There might be no prompt replies and no service guarantee.		
We have years of experience in what we do and will utilise our experience to you the best possible outcome.	They might use you to learn about the industry and processes.		
We focus on and understand your industry, so that we can understand your exact situation.	They might have no understanding of your industry.		
Unless it is your preference, we will not confuse you with jargons. We will provide solutions that are easy to understand.	They might use jargons and unnecessarily complicated solutions to show you that they are experts.		
We have your interest in mind and will ensure your requirements are met satisfactorily.	They might not have the interest or knowledge to meet your requirements.		
We take time to understand your needs before giving you solutions because we believe that "prescription before diagnosis is a crime"	You might get solutions that are not suited to your situation.		
In summary with AccXite you will get value for your money.	Are you getting value for your money?		

There are 6 major differences that set us apart from the crowd:

Experience | Experts | Fair | Focus | Guarantee | Proactive

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